



Michael Cohen
President | Tri-State Region

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Profile

AREA OF EXPERTISE Mr. Cohen is President of the Tri-State Region. When the firm operated as GVA Williams, Mr. Cohen was the third generation of his family to head the firm, which was founded in 1926. He chaired GVA Williams' Executive Committee and was the founding partner and Chairman of GVA Worldwide Ltd., GVA Williams' strategic partnership of leading real estate firms serving 120 business capitals on five continents.

An expert real estate advisor, Mr. Cohen has represented an elite clientele of the nation's top companies, including American Express, ADP and Parsons Brinckerhoff. He specializes in representing corporations in the acquisition and disposition of office space nationwide.

Mr. Cohen represents a wide range of clients regionally, nationally and internationally. He represents SS&C Technologies on a global basis. On a national scale, he manages ALM's real estate needs. And he represents Signature Bank and accounting firm Marks Paneth throughout the NYC Metro region. He also has extensive experience representing law firms and represented Holland & Knight in the acquisition of 100,000 square feet at 31 West 52nd Street and Smith, Gambrell & Russel in their relocation to 30,000 square feet at 1301 Avenue of the Americas.

Mr. Cohen is also asset manager of several New York City office buildings, including 57 West 57th Street and 224 West 57th Street. In this capacity his responsibilities include overseeing leasing, management, and, in some cases, the restoration, redevelopment and repositioning of properties. At 28 W 23rd Street, Mr. Cohen represented the landlord in the disposition of 200,000 square feet to AppNexus.

Mr. Cohen graduated from the University of Pennsylvania.

COMMUNITY INVOLVEMENT Mr. Cohen is on the Board of Directors of several organizations, including The Roundabout Theatre Company and the Jewish National Fund of Greater New York. He is also a past Chairman of the Board of Housing and Services Inc. and past President of Young Presidents' Organization NYC Metro Chapter.

Accomplishments

Renewed: Parsons Brinckerhoff - 200,000 sf global headquarters at One Penn Plaza. SS&C's global headquarters - 93,000 sf in Windsor, CT. ADP - 300,000 sf at One Journal Square in Jersey City.

Relocated: Marks Paneth - 90,000 sf to 685 Third Avenue. The Economist Group - 70,000 sf to 750 Third Avenue. - Holland & Knight - 120,000 sf to 51 West 52nd Street. As Building Agent: Leased 250,000 sf to AppNexus at 28 & 40 West 23rd St. Leased 160,000 sf to OSI at 224 West 57th St.

Expertise

Corporate Solutions, Brokerage: Tenant Representation, Brokerage: Landlord Representation, Asset Management, Office

Clients

SS&C Technologies, Signature Bank, Marks Paneth

Education

University of Pennsylvania - BA

Affiliations & Memberships

REBNY, Member, Board of Directors, Roundabout Theater Company, Past president YPO NYC Metro Chapter

Listings



1114 Avenue of the Americas

1114 Avenue of the Americas New York, NY 10036

Fantastic View on Avenue of the Americas