



**Hugh C. Larratt-Smith**  
**Managing Principal**  
**Trimingham Inc.**

Hugh Larratt-Smith is a Managing Principal with Trimingham, a turnaround management firm with 25 consultants nationally.

He is a corporate viability specialist with a proven track record of accelerating the profitability and competitive advantages of clients. Since 1991, Hugh has advised signature Upstate New York companies including:

- Niagara Machinery, Buffalo
- Dunkirk Ice Cream, Dunkirk
- Rome Cable, Rome
- Sentry Safe, Rochester
- Frink Snowplows, Syracuse
- World of Science, Rochester
- Concentrix, Pittsford

Prior to Trimingham, Hugh was a turnaround consultant with Morris\*Anderson in Chicago. He is a regular author for The ABF Journal and The Secured Lender magazines.

Hugh is a founder of numerous TMA chapters, including Toronto (1993), Upstate New York (1998), Serbia (2014) and Croatia (2014). He is on the Board of Directors of RMA-Buffalo Chapter.