<table>
<thead>
<tr>
<th>Chapter Sponsor</th>
<th>Company Name</th>
<th>Contact</th>
<th>Deal Structure Description / Types</th>
<th>Deal Structure Requirements and/or Additional Information</th>
<th>Min. Revenue (annual)</th>
<th>Industry Types</th>
</tr>
</thead>
<tbody>
<tr>
<td>CBK Financial Solutions LLC</td>
<td>Clark Fetridge</td>
<td>(312) 236-1332说实话</td>
<td>Business purpose loans</td>
<td>No credit score needed</td>
<td>N/A</td>
<td>All types</td>
</tr>
<tr>
<td></td>
<td></td>
<td><a href="mailto:CF@CBKFS.com">CF@CBKFS.com</a></td>
<td>Asset based loans</td>
<td>Generally no prepayment penalty</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>First position lending</td>
<td>Interest only loans</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>1 to 3 years</td>
<td>Fast closing ability</td>
<td></td>
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<tr>
<td>ExWorks Capital</td>
<td>ExWorks Capital</td>
<td>(312) 443-8500说实话</td>
<td>Asset Based Lending</td>
<td>Senior Secured Lender</td>
<td>$1 million</td>
<td>All Industries</td>
</tr>
<tr>
<td></td>
<td></td>
<td><a href="mailto:info@exworkscapital.com">info@exworkscapital.com</a></td>
<td>Foreign and Domestic Senior Capital Financing</td>
<td>Minimal Covenant Requirements</td>
<td></td>
<td></td>
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<tr>
<td></td>
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<td></td>
<td>Purchase Order Financing</td>
<td>Secured Lending Eligible Collateral: A/R, Inventory, Purchase Orders, Fixed Assets, Intangible Assets</td>
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<td>Domestic and Foreign Bridge Financing</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Export/Import Trade Financing</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Franklin Capital Network</td>
<td>AJ Krzyzaniecki</td>
<td>(947) 579-4765说实话</td>
<td>Accounts Receivable Financing</td>
<td>1st Lien Position</td>
<td>$1 Million</td>
<td>Manufacturing</td>
</tr>
<tr>
<td></td>
<td></td>
<td><a href="mailto:a@frankenkapitalnetwork.com">a@frankenkapitalnetwork.com</a></td>
<td>Foreign and Domestic Senior Capital Financing</td>
<td>Creditworthy Retailers</td>
<td>B2B Manufacturing</td>
<td></td>
</tr>
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<td></td>
<td></td>
<td></td>
<td>Purchase Order Financing</td>
<td>6-48 Month Term</td>
<td>ExportImport</td>
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<td></td>
<td>Export Financing</td>
<td>Certain Spot Transactions</td>
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<td></td>
<td>Machine and Equipment Financing</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Inventory Financing</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Five Crowns Credit Partners</td>
<td>Chris Taylor</td>
<td>(949) 340-3808说实话</td>
<td>Equity/Mezzanine/Junior Lien Lending</td>
<td>Industry agnostic</td>
<td>$10 million</td>
<td>Healthcare</td>
</tr>
<tr>
<td></td>
<td></td>
<td><a href="mailto:Chris@fivecrownscredit.com">Chris@fivecrownscredit.com</a></td>
<td>M&amp;A Acquisition &amp; Exit Financing</td>
<td>Understand complex situations</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Project Financing and Growth Capital</td>
<td>Hybrid capital source for troubled credits</td>
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<td></td>
<td></td>
<td></td>
<td>Asset-based or Cash-flow based lending</td>
<td>Comfortable with out-of-favor industries</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Bridge Loans and Rescue Loans</td>
<td>Experience and creativity in financial engineering</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Industry agnostic</td>
<td></td>
<td>Media &amp; Entertainment</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Understand complex situations</td>
<td></td>
<td>Building Materials</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Contrarian investment approach</td>
<td></td>
<td>Manufacturing Technology</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Comfortable with out-of-favor industries</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Experience and creativity in financial engineering</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Granite Creek Capital</td>
<td>Mike Barry</td>
<td>(312) 235-2005说实话</td>
<td>Mezz Debt</td>
<td>In the last 3 years, at least one cash flow positive year</td>
<td>$20 million</td>
<td>Mfg.</td>
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<tr>
<td></td>
<td></td>
<td><a href="mailto:mike@granitecreek.com">mike@granitecreek.com</a></td>
<td>Minority and Senior Equity</td>
<td></td>
<td>Distribution Oil &amp; Gas</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>DIP with Stalking Horse</td>
<td></td>
<td>Services</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Check size $7.5 to $20 million</td>
<td></td>
<td></td>
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<tr>
<td>Isleworth Capital Partners</td>
<td>Frank J. Feraco</td>
<td>(312) 203-8185说实话</td>
<td>Private Investment Firm</td>
<td>Mostly Asset based transactions</td>
<td>$10mil to $250mil</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td><a href="mailto:feraco@isleworthcp.com">feraco@isleworthcp.com</a></td>
<td>Investing in Middle Market Manufacturing Firms</td>
<td>NO personal guarantees</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Focus on privately owned businesses</td>
<td>SIZE RANGES: NEGATIVE EBITDA TO $50 MIL</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Interested in mildly distressed companies</td>
<td>U.S. based primarily or western Europe</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Take majority or minority stakes</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>KeyBank Business Capital</td>
<td>Chris Snyder</td>
<td>(513) 830-1287说实话</td>
<td>Asset Based Lending</td>
<td>Secured Lending w/ Borrowing Base</td>
<td>$50 million</td>
<td>Manufacturing</td>
</tr>
<tr>
<td></td>
<td></td>
<td><a href="mailto:christopher_r.snyder@keybank.com">christopher_r.snyder@keybank.com</a></td>
<td>Refinance &amp; Recapitalization</td>
<td>Limited Covenants</td>
<td>Distribution</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Working Capital &amp; Term Financing</td>
<td>No Personal Guarantees</td>
<td>Retail</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Growth/Thurundown Financing</td>
<td>Airball or Stretch TL’s in certain situations</td>
<td>Service (staffing, call centers, logistics)</td>
<td></td>
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<tr>
<td>Levine Leichtman Capital Partners</td>
<td>Michael Knapp</td>
<td>(312) 283-8225说实话</td>
<td>Structured equity investments</td>
<td>Growing EBITDA at least $3 million</td>
<td>$15 million</td>
<td>Franchisors</td>
</tr>
<tr>
<td></td>
<td></td>
<td><a href="mailto:knapp@llcp.com">knapp@llcp.com</a></td>
<td>Majority control buyouts</td>
<td>EBITDA margins in excess of 15%</td>
<td>Manufacturing</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Minority recapitalizations</td>
<td>Market leader with differentiated product/service</td>
<td>Business Services</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Management buyouts</td>
<td>High growth end markets with limited GDP correlation</td>
<td>Consumer</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Growth capital raise</td>
<td>Proven management team in place</td>
<td>Healthcare</td>
<td></td>
</tr>
<tr>
<td>Loeb Term Solutions</td>
<td>Tim Sensittel</td>
<td>(773) 496-5737说实话</td>
<td>Asset Based Lending</td>
<td>No Covenant Requirements</td>
<td>Minimum Loan Size $500K</td>
<td>Manufacturing</td>
</tr>
<tr>
<td></td>
<td></td>
<td><a href="mailto:lms@loebtermsolutions.com">lms@loebtermsolutions.com</a></td>
<td>Machinery &amp; Equipment Loans</td>
<td>Flexible Structure</td>
<td>Construction</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Growth, Restructuring &amp; Turnaround Financing</td>
<td>Quick Approval and Closing</td>
<td>Transportation Oil and Energy</td>
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<td></td>
<td>Distressed Loan Purchases</td>
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<td></td>
<td></td>
<td></td>
<td>M&amp;A Acquisition, Bridge Loan &amp; Exit Financing</td>
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<tr>
<td>Longford Capital Management, LP</td>
<td>Marc Carmel</td>
<td>(312) 517-1360说实话</td>
<td>Litigation finance for meritorious lawsuits</td>
<td>Debts of disputes at least $25 million in controversy</td>
<td>Minimum investment size $3 million</td>
<td>All industries</td>
</tr>
<tr>
<td></td>
<td></td>
<td><a href="mailto:mcarmel@longfordcapital.com">mcarmel@longfordcapital.com</a></td>
<td>Non-recourse investment in commercial cases</td>
<td>Commercial, IP infringement, antitrust and trade</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Funding claim owners/ plaintiffs and law firms</td>
<td>Bankruptcy and distress, insurance coverage</td>
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<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Investments of $3 million to $25 million for cases</td>
<td>Qui tam and whistle blower actions</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Investment maximum much higher for portfolios</td>
<td>Domestic/ international arbitrations and appeals</td>
<td></td>
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<tr>
<td>Macquarie Corporate and Asset Finance</td>
<td>Henry Shire</td>
<td>(312) 660-9081说实话</td>
<td>Stretch senior / unitranche debt</td>
<td>Net leverage covenant</td>
<td>NA</td>
<td>Infrastructure</td>
</tr>
<tr>
<td></td>
<td></td>
<td><a href="mailto:hshire@macquarie.com">hshire@macquarie.com</a></td>
<td>Preferred equity / junior debt</td>
<td>$40m minimum senior debt deal size</td>
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<tr>
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<td></td>
<td>Non-control equity</td>
<td>$10m minimum junior capital / equity deal size</td>
<td>TMT Healthcare</td>
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<td></td>
<td></td>
<td>Distressed debt / turnaround PE</td>
<td></td>
<td>Business Services</td>
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<td>Asset acquisitions</td>
<td></td>
<td>Real Estate</td>
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<tr>
<td>MB Business Capital</td>
<td>Joseph Fobbe</td>
<td>(312) 771-8933说实话</td>
<td>Asset Based Lending</td>
<td>Flexible covenants</td>
<td>$20 million</td>
<td>Metals/Plastics</td>
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<td><a href="mailto:fobbe@mbfinancial.com">fobbe@mbfinancial.com</a></td>
<td>Sponsor and Independent Sponsor Buyouts</td>
<td>Cash Flow Term Loans that complement ABL</td>
<td>Healthcare</td>
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<td>Growth and Recapitalization Financing</td>
<td>National Footprint and Focus</td>
<td>Manufacturing</td>
<td></td>
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<td></td>
<td></td>
<td></td>
<td>SBIC Mezz Investing &amp; Partnering on deals</td>
<td>Experienced Team that closes what we propose</td>
<td>Distributing</td>
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<td></td>
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<td>Turnarounds &amp; Restructurings</td>
<td>Canadian Capabilities and Presence</td>
<td>Retail</td>
<td></td>
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<tr>
<td>MidCap Financial</td>
<td>Chelsea Hollenkamp</td>
<td>(312) 488-4531说实话</td>
<td>Asset Based Lending</td>
<td>Flexible covenant</td>
<td>$100K to $2 million</td>
<td>Manufacturing</td>
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<tr>
<td></td>
<td></td>
<td><a href="mailto:chellenkamp@midcapfinancial.com">chellenkamp@midcapfinancial.com</a></td>
<td>Working Capital Facilities &amp; Stretch Term Product</td>
<td>A/R (including unbilled), Inventory, Fixed Assets, Cash Flows</td>
<td>Services</td>
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<td></td>
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<td>DIP facilities and Exit Financing</td>
<td>Flexible Covenant Requirements</td>
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<td></td>
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<td>Refinance and Recapitalization Lending</td>
<td>Secured Lending Eligible Collateral: A/R, Inventory, Purchase Orders, Fixed Assets, Intangible Assets</td>
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<tr>
<td>Chapter Sponsor</td>
<td>Company Name</td>
<td>Contact</td>
<td>Deal Structure Description / Types</td>
<td>Deal Structure Requirements and/or Additional Information</td>
<td>Min. Revenue (annual)</td>
<td>Industry Types</td>
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</tr>
</tbody>
</table>
| TMA Chicago/Midwest Chapter | North Mill Capital LLC            | Debbie Sill (312) 235-6673 dsill@northmillcapital.com | - Asset Based Lending & Factoring  
- M&A Acquisition + Exit Financing  
- Working Capital & Recapitalization  
- Turnaround Restructuring & DIP Financing  
- Workout/SAMU Credits | - Senior Secured Lender  
- Minimal to zero covenants  
- Negative EBITDA to positive  
- AR, Inventory, M&E and sometimes RE  
- Financing from $50,000 up to $30,000,000 | $600,000 | Most industries  
Manufacturing  
Distribution  
Telecommunication  
B2B Services |
| TMA Chicago/Midwest Chapter | Prairie Street Capital            | Randy Talcott (773) 269-9058 talcott@prairiestreet.com | - Minority/Majority Equity  
- Distressed senior loans  
- DIP with Stalking Horse | - In the last 3 years, at least one cash flow positive year  
- Sales => $10 million  
- M&A Acquisition + Exit Financing  
- Working capital facilities  
- Turnaround - Restructuring Lending | $5 million | Mfg.  
Distribution  
Oil & Gas Services |
| TMA Chicago/Midwest Chapter | Presidential Financial Corporation | Paul Krantz (312) 474-6640 ekrantz@presidentialfinancial.com | - Asset Based Lending  
- M&A Acquisition & Exit Financing  
- Refinance & Recapitalization Lending  
- Working capital facilities  
- Turnaround - Restructuring Lending | - Fixed Charge only covenant  
- Will be limitation on capital expenditures  
- Secured Lending Eligible Collateral of AR, Inventory, M&E and Real Estate  
- Cash flow loans up to 36 months | $15 million | Manufacturers  
Distributors  
Service business |
| TMA Chicago/Midwest Chapter | Siena Lending Group LLC           | Nick Payne (312) 874-7088 npayne@sienalending.com | - Asset Based Lending  
- M&A Acquisition & Exit Financing (incl. Mgmt Buyouts)  
- Refinance & Recapitalization Lending  
- DIP Facilities  
- Seasonal and/or Cyclical Credit Facilities | - Covenant-Lite or No Covenant requirements  
- Personal Guarantees not required  
- Inventory only deals "OK"  
- Secured Lending Eligible Collateral: A/R, Inventory, M&E, Real Estate | $5 million | Manufacturing  
Distribution  
Retail  
Transportation  
Oil & Energy |
| TMA Chicago/Midwest Chapter | Sterling National Bank            | Terry O'Grady (312) 636-5833 togrady@snb.com | - Asset Based Lending  
- Cash Flow Lending  
- "Stretch " Asset Based Lending | - Minimal Covenant requirements  
- No Personal Guarantees  
- Term Loan heavy structures are OK  
- Do not need full asset coverage for better credits | $20 million | Manufacturing  
Distribution  
Health Care  
Franchise |
| TMA Chicago/Midwest Chapter | Summit Financial Resources        | Rich Flamang (801) 474-9023 rflamang@summitfr.com | - Factoring  
- Asset Based Lending | - Secured lending against A/R, Inventory, and Equipment  
- No covenants  
- Full recourse | $500,000 | Manufacturing  
Wholesale  
Distribution  
Service  
Transportation |
| TMA Chicago/Midwest Chapter | Victory Park Capital Advisors, LLC | Charles Ashour (312) 660-5598 caslou@vpcadvisors.com | - Complex Direct Lending  
- Debt Recapitalizations/Restructurings  
- Secondary Debt Purchases  
- Bankruptcy Financings  
- Distressed and Deep Value Private Equity | - Creative/valuable approach in complex situations  
- Provides speed and certainty to close  
- Can complement other traditional debt and equity capital | $75 million | Consumer/Retail  
Industrials  
Energy  
Restaurants  
Financial Services |
| TMA Chicago/Midwest Chapter | Wintrust Commercial Banking       | Mike O'Malley (630) 468-8684 momeally@wintrust.com | - Asset Based Lending  
- Commercial Lending  
- Cash Flow Lending / M&A Financing  
- Refinance & Recapitalization Lending  
- Equipment Leasing | - Cash Flow Lending  
- Secured Lending  
- Equipment Leasing  
- ABL Lending | $10MM | Mfg.  
Whole / Dist  
Business Serv.  
Staffing |
| TMA Chicago/Midwest Chapter | WNB Specialty Finance             | Michael Goetz (312) 884-1032 michael.goetz@wnbsf.com | - Asset Based Lending  
- Restructuring/Turnarounds/DIP Financing  
- Acquisition and Recapitalizations  
- Working Capital / Growth Capital  
- Refinancings | - Secured Lending Eligible Collateral: A/R, Inventory, M&E, Real Estate  
- Ability to provide Cash Flow Trauache  
- Up to 1 -1.5x EBITDA for "Air Ball" Loan | $5 million | Manufacturing  
Distribution  
Automotive  
Industry Agnostic  
No Healthcare |