





Chapter Sponsor Logo	Company Name (sorted a-z)	Contact	Service Offering Description / Types	Industry Speciality & Additional Ad Hoc Information
	Concord Financial Advisors, LLC www.concordfinancialadvisors.com	Tom Jones (312) 545-5200 tomjones@concordfinancialadvisors.com	<ul style="list-style-type: none"> - Debt placement firm serving companies with revenues over \$10.0MM - Arrangement of Senior Debt and Mezzanine financing for all types of situations - Distressed or special situations is one of our niches - We work with middle market companies and equity sponsors - Geography is all of U.S. and Canada 	<ul style="list-style-type: none"> - Agnostic with regard to industry - Typically don't serve retail, agriculture, gambling, tobacco - 95% success rate closing deal since 2001 - Over 150 deals closed in 16 years - information line #5
	Fort Dearborn Advisors, LLC www.FortDearbornAdvisors.com	Kevin Cleary (312) 201-8210 Kcleary@FortDearbornPartners.com Bill Marra (312) 201-8210 Wmarra@FortDearbornPartners.com Kevin Kelly (312) 201-8210 Kkelly@FortDearbornPartners.com	<ul style="list-style-type: none"> - Comprehensive Investment Banking services to the middle market: - Mergers & Acquisitions - Seller Advisory - Mergers & Acquisitions - Buyer Advisory - Due Diligence - Operational and Financial - Creditor Advisory - Private Equity Advisory - Capital Raise - Recognized expertise in selling distressed businesses through 11 363 Sales, ABC's, etc. 	<ul style="list-style-type: none"> - Aerospace & Defense - Food/Agricultural - Distribution, Processing, Manufacture - Consumer Products - Manufacturers, Importers/Distributors - Construction - Building Materials & Supply, Constructors & Other - Petroleum / Convenience Store - Paper - Printing & Packaging - Distribution - Industrial Manufacturing - Not-for-Profit - Healthcare - Metals - Manufacture, Processing, Distribution - Services - Store Fixtures - Transportation and Logistics - Plastics - Manufacture, Processing, Distribution - Automotive - Technology, Media, Entertainment & Leisure - Dealerships - Real Estate
	Fort Dearborn Partners, Inc. www.FortDearbornPartners.com	Kevin Cleary (312) 201-8210 Kcleary@FortDearbornPartners.com Bill Marra (312) 201-8210 Wmarra@FortDearbornPartners.com Kevin Kelly (312) 201-8210 Kkelly@FortDearbornPartners.com	<ul style="list-style-type: none"> - Profit/Performance Improvement - Due Diligence - Operational and Financial - Turnaround Consulting - Financing / Refinancing - Business & Strategic Planning - Restructuring and Reorganization - Valuation Services 	<ul style="list-style-type: none"> - Aerospace & Defense - Food/Agricultural - Distribution, Processing, Manufacture - Consumer Products - Manufacturers, Importers/Distributors - Construction - Building Materials & Supply, Constructors & Other - Petroleum / Convenience Store - Paper - Printing & Packaging - Distribution - Industrial Manufacturing - Not-for-Profit - Healthcare - Metals - Manufacture, Processing, Distribution - Services - Store Fixtures - Transportation and Logistics - Plastics - Manufacture, Processing, Distribution - Automotive - Technology, Media, Entertainment & Leisure - Dealerships - Real Estate
	The Keystone Group www.thekeystonegroup.com	Brian Stewart 312-445-5387 bstewart@thekeystonegroup.com	<ul style="list-style-type: none"> - Turnaround & Restructuring - Profit & Cash Flow Improvement - Operational Improvement - Profitable Growth Strategy - M&A Diligence and Integration 	<ul style="list-style-type: none"> - Manufacturing, Distribution & Transportation Industries, including: - Ag, Apparel, Automotive, Building Products, Consumer Products - Distributors, Electronics, Food & Beverage, Industrial Equipment - Medical, Metals, Paper/Packaging, Plastics, Printing - Process/Chemicals, Rental, Software, Transportation
	Birch Lake www.birchlake.com	Jack Butler & Bill Welhofer (312) 973-1800 jack.butler@birchlake.com	<ul style="list-style-type: none"> - We focus on opportunities to facilitate operational transformation and - We advise corporations and investors on mergers and acquisitions, - Our broker-dealer raises capital through securities transactions - Our consulting affiliate provides operational and strategic guidance to senior management teams, directors and investors - Our investment management affiliate targets undervalued high-potential companies in stressed and transitional situations 	<ul style="list-style-type: none"> - Birch Lake is a boutique merchant bank - We bring more than 100 years of leadership experience as trusted

	Crowe Horwath, LLP www.crowehorwath.com	Dennis Kalten, CPA, CIRA, CFF (312) 899-7017 dennis.kalten@crowehorwath.com	<ul style="list-style-type: none"> - Buy-side and sell-side due diligence for PEGs, lenders, and strategics - Quality of earnings, working capital analyses and fresh start accounting - Tax and IT due diligence - Serve as financial advisor for debtors, creditors, trustees, and UCCs - 13 week cash flow, restructuring plans, and lender negotiations 	<ul style="list-style-type: none"> - Distressed acquisitions and divestitures including carve outs, 363 sales - Manufacturing and distribution - Construction (GCs, specialty subs, heavy highway, etc.) - Retail dealerships (automobiles, boats, RVs, etc.) - Not-for-profit (schools, healthcare facilities, and other organizations)
	FocalPoint Partners www.focalpointllc.com	Michael Fixler (312) 508-5780 mfixler@focalpointllc.com	<ul style="list-style-type: none"> - Investment Banking - Special Situations/Distressed M&A - Debt Capital Markets - Mergers & Acquisitions 	<ul style="list-style-type: none"> - Consumer (including Restaurant, Retail, Food and Health/Fitness) - Industrial (including Aerospace & Defense) - Technology/Media - Business Services - Healthcare